PUBLIC HEARING DISCUSSION GUIDELINES

- 1. Share all relevant information
- 2. Identify the issues that need to be resolved
- 3. Be concrete and factual, using examples and avoiding generalizing
- 4. Explain reasons behind statements and actions
- 5. Focus on interests not positions, problems not people
- 6. Don't take cheap shots
- 7. Discuss disagreements openly, but not disagreeably
- 8. Listen attentively and thoughtfully to the perceptions and feelings of others
- 9. Test assumptions and inferences publicly